



February 28, 2018

Dear Valued Customer,

The rising cost of raw materials and utilities used in our production along with higher insurance and logistical cost, has created a substantial increase in our product cost. We have worked very hard to minimize in areas we could control, however this necessitates our increasing market pricing by **3%**.

This price increase allows us to guarantee that the top-notch quality of our products will not be compromised in any way.

New pricing will be in effect for all orders shipping or invoiced after April 1, 2018.

All Payment Terms are Net 30 Days

Special quotes are valid for 30 Days

We thank you for your continued support of Yupo Corporation America and look forward to working with you in the future.

Sincerely,

A handwritten signature in blue ink that reads 'LouAnn Knapp'.

LouAnn Knapp  
Director of Planning and Sales Operations  
Yupo Corporation America

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